**Ideation Phase**

**Define the Problem Statements**

|  |  |
| --- | --- |
| Date | 27 June 2025 |
| Team ID | LTVIP2025TMID58651 |
| Project Name | Resolve Now |
| Maximum Marks | 2 Marks |

**Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you’ll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

Graphical user interface, text, application, email

Description automatically generated

Reference: <https://miro.com/templates/customer-problem-statement/>

**Example:**

Chart, treemap chart

Description automatically generated

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Problem Statement (PS)** | **I am (Customer)** | **I’m trying to** | **But** | **Because** | **Which makes me feel** |
| PS-1 | A busy working parent | Order groceries online for the week | The app is confusing and items are often out of stock | It doesn’t update inventory in real-time or offer good filters | Frustrated and stressed |
| PS-2 | A freelance graphic designer | Find consistent work on freelancing platforms | Most job postings are underpaid or highly competitive | There’s no effective way to filter quality clients or showcase my strengths | Undervalued and discouraged |